Microsoft: Buyers Should Avoid "Apple" Tax

Written by Bob Snyder 01 November 2008

Microsoft's VP Windows Consumer Product Marketing Brad Brooks says buyers need to know "the hidden costs" of making a switch to Apple. In a CNET interview, Brooks named four "taxes:" Choice tax, Application tax, Technology tax, Upgrade tax.

If IBM invented the FUD factor (Fear Uncertainty Doubt) in computer sales, Microsoft's version always seems to end up sounding more like Elmer Fudd.

Go A " Tax-ing " Argument